Food trucks get a new location for summer

Four food trucks paired with live entertainment at East Point on weekends

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TELEGRAPH-JOURNAL

SAINT JOHN • There were unfamiliar delights in the parking lot of East Point Shopping on Friday as the air filled with music and the smell of pizza and schnitzel wafted from food trucks.

East Point struck a deal with four food truck operations – The Funky Monkey, Checkpoint Germany, Parking Lot Pizza, and The Smoked Grenade – that involves the shopping centre providing live entertainment and a pop-up patio in the parking lot every weekend as the trucks provide refreshments to customers.

The food trucks will be parked in the lot every Friday, Saturday, and Sunday from 11 a.m. to 6 p.m. until September, according to East Point spokesperson Joel Levesque.

"The response has been very encouraging so far, there were people lined up here before the truck even opened," said Levesque. "We think it will be good for the food truck lovers, good for the operators, and good for

Levesque said there are a few factors that he believes have contributed to the early success of the new location for the food trucks.

"The food truck trend is growing in North America with gourmet food trucks, not just burgers and fries but really unique menus, and we have some unique representation here. I think it's a long way from being at it's peak. The other thing is that people are expecting more from shopping centres. People expect an experience, they want to come to the stores but they also want something else. So we are providing them with food and entertainment to go along with their shopping experience," he

Levesque said the ultimate goal is to drive more traffic into the stores that surround the food trucks and entertainment stage.

"The food trucks have quite a fan base," said Levesque. "So by parking them here, we are introducing people to a new place they may not have been to before. Maybe they will see a store they didn't realize was here."

Levesque said they will likely expand to include more food trucks as the summer progresses.

"We've gotten inquiries from other trucks and I think we will include some more as it grows in popularity," :



Visitors sit down for lunch at the pop-up patio in the parking lot of East Point Shopping on Friday. PHOTO: CHRIS DONOVAN/TELEGRAPH-JOURNAL

Michael Uberall, owner of Checkpoint Germany, said Saint John is a particularly profitable city to run a food truck business.

"We don't really go to Moncton or Fredericton unless there is an event that we get invited to, but our truck is in Saint John almost every day; it is a great city for a food truck," said Uberall, whose business is based in

Uberall said the officials in Saint John are more welcoming than else-

"People all over the province get excited about food trucks, but the regulations are much better in Saint John, I think they are better at looking further ahead than Moncton or Frederic-





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